



Town of Barnstable Barnstable Golf

Hyannis Golf Course, 1840 Route 132, Hyannis, Ma 02601 (508) 362-2606
Olde Barnstable Fairgrounds Golf Course, 1460 Route 149, Marstons Mills, Ma 02648 (508) 420-1141
Director of Golf: Jesse Schechtman

Golf Committee May 10th 2022 Meeting Called to order; 5:31pm Minutes; Draft

Chair Hochstein reads statement in accordance with MGL Ch. 30.A.S.20 regarding public taping at meetings- No one responds as taping the meeting. Chair Hochstein also reads the executive order on remote participation via zoom and that the meeting is being recorded and will air on channel 18 after the meeting concludes

Roll Call:	GEOFFREY CONVERSE	Absent
	JOHN COOKSON	Present
	KEITH HOCHSTEIN	Present
	SUSANNE CONLEY	Present
	MARK BUSHWAY	Present
	BILL SYLVA	Present
	JASON AUBEE	Present

ALSO PRESENT; JESSE SCHECHTMAN, WAYNE MALCOLM, JAMES BENTLEY

Public Comments; NONE

Act on Minutes from the April 12th 2022 meeting

Motion duly made by Jason Aubee to approve the minutes of the April 12th Golf Committee meeting seconded by Mark Bushway

Roll Call Vote; ALL VOTE YES

Director of Golf Report- Jesse Schechtman

A lot of good things are happening.

For one we finally got a new door installed for the pro shop at Hyannis. The old one had been threatening to fall off the hinges for quite some time now, so nice to have a new one and give the entrance a bit of a much needed facelift.

The volunteer beautification crew that Rich Marciante put together has been hard at work doing some really nice things at Olde Barnstable. We certainly appreciate all the time and effort that Rich and his team have put in helping to make Olde Barnstable look so great.

The Monday Quota League at Hyannis has started, and even with the chilly and windy weather through the first two days of play we've still already seen over 200 rounds and \$5,000 in revenue generated.

The cart path project is starting to take form. The Department of Public Works is currently working on the Request for Proposal to be posted, as we need to enter into a contract by the end of June in order for those funds to remain encumbered – and assuming we can get that done we are hopeful that the work will be able to commence sometime in the fall.

We are working closely with the procurement office on securing a facility-wide cart lease for the 2023 season and beyond. The Town does not enter into any contracts for more than three years without Town Council approval, so I'll be going to them sometime I believe in early June to request that authorization. It's a pretty simple matter of a five year lease being significantly less expensive on a yearly basis than a three year lease. In this case we're talking around \$32,000 a year less expensive. Five year leases are fairly standard in the golf industry.

Speaking of money – we got some potentially very good news recently from the finance department. The Finance Department is exploring the idea of using what we call “vacancy savings” for some certainly in our case desperately needed line item expenses. So to that point we were recently asked to put together a list of things we could really use, and I submitted what is not surprisingly a pretty maintenance heavy list of things that would go a long way for us. Nothing is official until approved by Town Council, but we should know fairly soon if we can pull the trigger on those purchases which total around \$80,000.

Budget Update;

April was another huge month at almost half a million in revenue, which was \$86,000 over projection, putting us currently at \$326,000 over what was budgeted/forecasted through the first ten months of the current fiscal year. Obviously May and June are big months revenue-wise, but I don't see any signs of this slowing down and I think we can be pretty confident about hitting our numbers for the year.

Annual pass sales are still coming in fast and furious. We are already at 112% of what was forecasted for the entire fiscal year, still with a touch over seven weeks to go. Having so many passholders definitely creates some access issues, but for now I think we can just file that under a good problem to have.

Chair Hochstein asked if the air conditioning at Olde Barnstable is operational yet. Jesse explained that the electrical is the only part left. Keith also complimented the staff on its high level of customer service.

John Cookson expressed the blue flags can be hard to see at times with the blue sky background. James explained they are the best value for what we need at this time.

Director of Golf Maintenance Report – James Bentley

James thanked Susan and Wayne for all their help during his transition in his new position. James also thanked Rich Marciante for all the work he has done at Olde Barnstable with the beautification.

We have a new hire Dan Feder who has worked at Ocean Edge the past 5 years. He has great experience and I a great addition to the team.

The Hyannis pump went down due to a power surge that was out of our control and we are currently fixing that issue. We will be fertilizing next week. The forward tees at Hyannis are ready for sod and it will be installed later this week.

Susanne asked if the entry way can be cleaned at Olde Barnstable.

Bill Sylva asked about the trees on hole three at Olde Barnstable and the signage.

MOTION TO ADJOURN duly made BY Susanne Conley SECONDED by Bill Sylva

Roll Call Vote: All in favor

Adjourn; 6:37 pm

Respectfully submitted

Wayne R. Malcolm

Public files are available for viewing during normal business hours

** Further detail may be obtained by viewing the video via Channel 18 on demand or at <http://www.townofbarnstable.us/GolfCommittee> **